

The Tax Resolution Connection

We Are Your CONNECTION to All Things Tax Resolution



Introducing...

Our Tax Resolution Coaching Program



The Tax Resolution Connection

“Your CONNECTION To All Things TAX RESOLUTION”

**Thank You For Taking The
Time To Talk With Me...**



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As Discussed, Our Tax Resolution Program Will Help You...

- Add High Ticket Services To Your Current Menu Of Services
- Add Year-Round Revenue To Your Bottom Line
- Position Your Office As A Tax Expert In Your Community
- Find Tax Resolution Clients In Your Current Book Of Business
- Successfully Market And Gain New Tax Resolution Clients
- Enroll Clients Easily With Average Fees Of Over \$5,000 Per Client
- Get The Actual Tax Resolution Work Done...On Your Own
- Outsource The Actual Tax Resolution Work If It Is Ever Needed
- Create “Raving Fans” Without Additional Overhead Or Added Locations



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You Asked Me...

How Much Time Does It Take To Service These Clients?

How Many People Do I Need To Hire To Add This Service?

How Do People Pay Me When They Are In Tax Trouble?



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How Much Time? With Our System...Not As Much As You May Think!

- Tax Resolution Cases Take 6 Months To 2 Years To Complete
 - With our process, there is not a lot of time spent on cases when compared to other services
 - You will be taught the most efficient ways to handle cases from Step through Step 6 of the process

How Many People Do You Need To Hire? With Our Process...Not Many!

- Our Process Allows A Team Of Two People To Handle 150-200 Cases Per Year
 - You will learn our entire client follow-up process to easily stay connected with your clients

How Will Clients Pay You? People Always Find A Way To Pay For Help! .

- Collecting Your Fees Is Not A Problem, People Find A Way To Pay For Help
 - You will learn our system that shows us how much to charge and how to ensure we collect our fees



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What Will You Actually Get From The Program?



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- **Weekly Group Coaching Calls**
 - We will go over each step of the process to ensure you are well-versed in each step
 - These calls will be recorded, and you will have access to them to review at any time
- **Templates For All Aspects Of Tax Resolution**
 - Client agreements to use when enrolling clients that will protect you and your clients
 - Client Letters, emails and text templates to use for everything you will need to do in each step
 - Marketing flyers and templates to use for direct mail, internet ads and more...
 - Client process templates for following up on documents, payments and more...
 - Road Map to Resolution Templates that make enrolling clients at higher fees easy
 - Resolution Option templates that make choosing a program easy on your clients
- **We Will Set You Up With The Software Needed To Manage Cases**
 - Case management software that handles the case work, texting, emailing and payments
 - Online forms to easily have clients sign documents, complete tax organizers, update credit cards & more
- **A Guarantee That You Make A Return Of Investment In 120 Days**
 - If you follow our system, you will make money with this program



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AND...You Will Learn Our Six-Step Process In Detail

1. Sign and File IRS Form 2848 with IRS
2. Review ARR and Develop Road Map To Resolution
3. Consult With Client and Get Agreement Signed
4. Prepare All Missing Tax Returns And Stop Any Enforced Collection Activity
5. Conduct A Financial Review And Present Resolution Options
6. Implement Relief Program Selected By Your Client

This Exact Process Has Proven Successful For Over A Decade...

And You Will Learn It All In Just A Few Weeks!!!



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What Will This Cost Me?

- Learning A Proven Six-Step Tax Resolution Process – Value Of At Least **\$25,000**
- Six (6) Weekly Group Coaching Calls With Tax Resolution Expert – Value of **\$6,000**
- Our Proven Marketing And Operations Templates – Value of **\$5,000**
 - Templates For Communicating With Clients During The Process
 - Marketing Templates, Letters And More To Help Gain New Clients
 - A Road Map To Resolution Template That Will Help You Enroll Clients Easily
 - Pricing Guide That Shows You How To Charge Properly For Your Help
 - Templates To Help Ensure That You Collect Your Fees
- Assistance On The Software Needed To Manage Clients – Value of **\$300**

This Is A Total Value Of At Least **\$36,300**



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